

“How much do you know about driving schools?”

Online Drivers Education

“We paid \$65 for online drivers education, then we found out that Newdriver.com offered the exact same online program for only \$29.95 AND with the completion form they send a \$25 behind the wheel discount coupon!”

Most schools partner with an online education company which owns and operates the approved DMV online driver education program. The driving school sets the price and after paying the companies share, the driving school keeps the difference. That same company operates Referral's online drivers education. The exact same program but at Newdriver.com, Referral's web site, the programs is offered without the higher price tag.

“We got free drivers education online. All we had to do was purchase the behind the wheel training and pay for it in full up front. They set us up with online drivers education at no charge at all.”

Pay up front for behind the wheel training and the driving school has all of your money. You are no longer an asset to the school but now only an expense. You may find that you have difficulty getting driving appointments or faced with 'no shows' because getting a new student started and collecting their money comes ahead of a student who has already paid in full. Or you may find that they want to set up the appointments close together in order to get you in, out, and off of their books. That is one reason Referral has the pay as you go plan. You are always an asset to us. Each session is designed for training value. Lesson spacing is important for good training. Our lessons are spaced to provide for practice time between sessions so that we can move onto new areas each time we drive as your skills and awareness improve. It also allows us to reenforce good driving habits each time we drive and throughout the permit holding period and DMV test. Our online drivers education is \$29.95 and you will get a discount coupon worth \$25 with your completion certificate.

Behind The Wheel Driver Training

“Our oldest son had a different instructor every time he drove and it seemed that one never knew what the other had done. They kept asking my son if he'd done this yet, or if he had done that yet.”

With Referral Driving School you will have the same instructor for every session. We follow a written syllabus so you can check and see exactly what training will take place each session. Everything gets covered because we drive with a plan, not just driving around. All of our instructors are also owners and partners in the school. We have a vested interest in your satisfaction.

“We had so much difficulty getting additional appointments that we asked for a refund so we could go to another school. They said since we had paid in full at a discounted rate, there was no refund.”

With Referral we collect our fees as we train. We do not obligate you or hold onto your money. Our prices are competitive with other schools “discounted” prices. If you were unhappy with us you could switch schools without any difficulty. Pay us with cash, check, or by credit card. We recommend our Premium Program for the training value and ease of payment. Five sessions and we include DMV test assurance. The training is spread to provide for practice time. Our three session program is available to allow us to compete with other schools. We combine our five session program into three sessions. We still provide many of the benefits other

schools lack, like private sessions, but we recommend our Premium Program for its training value and the DMV test advantage.

“My daughter had never been behind the wheel before and on her first session she drove on the freeway to take another student home. She came home in tears, frightened and never wants to drive again.”

With Referral we do all private sessions, one on one. Our lesson plans are designed for the good of the students training. We never have another student in the car to add peer pressure and we never use students training time and your training dollars to transport other students or run errands. We never “piggy back.” A practice many driving schools use solely to cut *their* expenses. It is transporting, not training.

“Our coach called a special practice and the driving school charged us \$50 for the session cancel. If Sara misses a practice, she can't play in the game that week.”

At Referral we deal with teenagers every day. We understand that their lives change by the minute. We never charge for missed or canceled appointments. We are understanding and customer friendly.

“We completed training in two months, got our certificate, then went for the DMV test four months later. The DMV was running 45 minutes late for our appointment and then when they checked out our car a light bulb was out. We had to reschedule and try again. My son was so disappointed and I lost half a days work. We couldn't get another appointment for 35 days. My son's car was waiting in the driveway, that 35 additional days of waiting to test seemed like a lifetime to him.”

Referrals Premium Program, the one most of our customers choose, is not only a better way to train, it includes making your drive test appointment for you and taking you to the DMV for the actual test. We insure that our vehicle is in perfect readiness and that all paperwork is on hand. Mom or dad does not have to take time off of work. 98% of our students pass with excellent scores on the first try. **Safe and defensive new drivers.**

With most driving schools it is six hours behind the wheel and training is over. “Here's your certificate, good luck with your DMV test.” No accountability and no responsibility for a students success.

Referral Driving School is the only school that holds itself accountable. If one of our Premium Program students fail to pass their DMV driving test, we take them back again free of charge. We hold ourselves accountable for our training and our program at the DMV every day. With a regular enrollment of just under one thousand students, we take over 200 students to their DMV test every month. We are familiar with DMV requirements, procedures and staff. We make the drive test a pleasant and rewarding experience. Good Training; Good Policies; Good Instruction; Pay as you go format; Accountability; You will be glad you chose Referral.